

Printed : 10/25/2018 3:10 PM EST

**Real Estate Education Committee**  
**11/01/2018 09:30 AM**

861 Silver Lake Blvd., Cannon Building  
 Second Floor Conference Room A  
 Dover, DE 19904

Posted: 10/25/2018 AW



CANNON BUILDING  
 861 SILVER LAKE BLVD., SUITE 203  
 DOVER, DELAWARE 19904-2467

STATE OF DELAWARE

REAL ESTATE COMMISSION  
 REAL ESTATE EDUCATION  
 COMMITTEE

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**AGENDA**

(Amended items are noted with an asterisk)

**I. Call to Order**

**II. Review and Approval of Minutes - September 6, 2018**

**III. Unfinished Business**

- A. Request to Reconsider Application for Luciana Parker

**IV. New Business**

- A. Review of Course Provider Application(s)
  - 1. Sussex County Association of Realtors
    - a. County Tour: Destinations to Support Designation-Mod 7-3 Hours
  - 2. OnCourse Learning Corp. dba OnCourse Learning Real Estate
    - a. Environmental Hazards Disclosure-Approved Module 7 -3 Hours
  - 3. New Castle County board of REALTORS
    - a. Delaware Agreement of Sale-New Lic Mod 2 - 3 hrs
    - b. Delaware Agreement of Sale-Mod 3- 3 Hours
    - c. How To Be Judgemental in a Good Way-Mod 2 - 3 Hours
    - d. The Essentials of Ethical Decision Making-New Lic Mod 1 - 3 Hours
  - 4. The Frederick Academy of Real Estate
    - a. Property Management-Mod-6 - 3 Hours
    - b. Short Sales done the Right Way-Mod 7 - 3 Hours

5. Jack Lingo, Inc., REALTOR
  - a. Real Estate Issue and the Justice of the Peace Court-Mod 7 - 3 Hours
  - b. Ethics/NAR Ethics-Mod 2 - 3 Hours
6. The CE Shop, Inc.
  - a. Current Issues and Trends in Real Estate-Mod 7 - 3 Hours
7. Premier School of Real Estate
  - a. 99-Hour Broker's Licensing Course
8. International Right of Way Association
  - a. C600 - Environmental Awareness-Mod 7 - 8 Hours
  - b. C603 - Understanding Environmental Contamination in R.E.-Mod 6 - 8 Hours
  - c. C604 - Environmental Due Diligence-Mod 7 - 8 Hours
  - d. C606 - The Environmental Process-Mod 6 - 8 Hours
- B. Review of Instructor Application(s)
  1. Anthony Klemenski - New Application
  2. Carolyn Thompson- New Application
  3. Frank Panunto-Re-Application
- C. Review of Student Request for CE Approval
  1. Philip J McGinnis
    - a. Real Estate and Land Use Update-Mod 3 - 3 Hours
  2. Charles Spiegelman
    - a. Real Estate and Land Use Update-Mod 3 - 3 Hours

## **V. Correspondence**

## **VI. Other Business before the Committee (For Discussion Only)**

- A. Proposed 2019 Committee Meeting Calendar

## **VII. Public Comment**

## **VIII. Next Meeting - December 6, 2018**

## **IX. Adjournment**

**Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:**

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

**A final amended agenda will be published to reflect any items received after the original agenda is posted.**

**Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.**

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us) IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.